



#1: Leading Through Collaboration

Collaborating is much more than just working side-by-side with people — it also involves using influence and persuasion to drive high-performance teams and understanding how individuals impact one another and contribute to the overall objective. Being collaborative can help leaders to get the most out of individuals by fostering creative thinking and effective problem solving that leads to increased productivity and higher levels of employee engagement. From setting common objectives, clearly defining roles, and establishing processes to communication strategies, troubleshooting obstacles, and building networks, learning how to be more persuasive and collaborative can help leaders to develop harmonious and productive working relationships.

What you'll learn

- Discover when collaboration can be an effective and beneficial approach and why
- Learn how to establish and successfully communicate expectations to group members
- Recognize the inward attitudes and outward behaviors necessary to collaborate well
- Understand communication strategies that foster or hinder collaboration
- Recognize the scope of your network to increase the ability to collaborate
- Apply storytelling techniques to extend influence

The day's schedule

- Registration and continental breakfast at 8:30 a.m.
- Training begins at 9 a.m. and concludes by 3:30 p.m.
- Lunch and afternoon refreshments are provided

This one-day program is included in a three-part training certification series; participants may enroll in classes at whatever interval and in the order that works best for them.

About the instructor



Sue Roettger is an experienced leader, instructor, and business professional. She earned a Bachelor of Science degree in Psychology and Biology from the University of Wisconsin-River Falls and also holds a Master's Degree in the field of Marriage and Family Therapy from Northern Illinois University. Sue worked for 12 years at Mid-States Aluminum in Fond du Lac, including as Vice President of Human Resources. Previously, she was Human Resources Manager for Kohler Company. Before her career in human resources, Sue worked for more than a decade in mental health roles doing crisis intervention, working with homeless moms and their kids, and working with runaways and their families.

Training Location

The Lodge At Mauston
104 Lodge Lane, Mauston
Phone: (608) 747-2200

A room block has been reserved for the seminar. Please reference the MEUW Training Program and reserve no later than March 15 to receive the special rate.

Register online at
meuw.org

Deadline: March 30

\$295 for MEUW members

Cancellations are subject to MEUW Policy.



Municipal Electric
Utilities of Wisconsin

MEUW's Leadership Certificate Program addresses three critical skills — collaboration, consistency, and coaching — essential to leaders' success in a municipal utility setting. Training focuses on new, emerging, and seasoned crew leaders, supervisors, and managers, who will take away new skills and ideas they can immediately put to use. Courses are designed to facilitate networking and foster peer learning and support.