

Wednesday, March 27

- 8:50 a.m. Registration/Introductions  
Steve Knudsen, CLCP  
Manager, Safety (Distribution Cooperatives)  
Dairyland Power Cooperative
- 9:00 a.m. **Aaron Ranallo**, Eau Claire Sherriff Dept.  
"Recognizing Drug Activity & Suspicious Behaviors"
- 10:50 a.m. Break
- 11:00 a.m. **Shane Urness**  
"Choices one makes and Consequences of those Choices"
- 12:00 p.m. Lunch
- 1:00 p.m. **Hector Hernandez**  
"Dealing with Difficult Members" Part I
- 2:30 p.m. Break
- 2:45 p.m. "Dealing with Difficult Members" Part II
- 4:00 p.m. Adjourn

Thursday, March 28

- 8:00 a.m. **Christine Smith**, WE Energies  
"Power Theft & Signs of Theft"
- 9:00 a.m. Break
- 9:15 a.m. **Terry A. Ward & Hermon Hardy**, Hubbell Power Systems  
"Material Handler Job Arms—Insulation, proper use, proper testing, what does maintain mean? (ANSI A92.2) Showcase new Products & New Technologies"
- 12:00 p.m. Adjourn

THANK YOU for attending "Key Person" Workshop!

# KEY PERSON WORKSHOP

March 27-28, 2019

Metropolis Resort & Conference Center  
5150 Fairview Drive  
Eau Claire, WI 54701

(844) 855-2724



**Purpose:**

This workshop will cover the following:

- Signs of Drug activity and suspicious behaviors
- Hubbell Power System's new products and technologies
- Review of ANSI standard A92.2 Insulation and use of Material Jib Arms
- How to deal with and de-escalate difficult members
- Power theft and what signs to look for
- Consequences of drinking and driving

The intent of "Key Person" workshop is to promote, mentor, and inspire quality leadership within your organization.

**Coordinator:**

Steve Knudsen, CLCP

Manager, Safety (Distribution Cooperatives)

Dairyland Power Cooperative

**Sponsored by:**

WECA/Dairyland Power Cooperative

**Instructors:****Hector Hernandez**

Who is Hector Hernandez? As a veteran, an immigrant, an entrepreneur, a former law enforcement officer, a professional dog trainer, and now a public speaker, the answer would be- the American Dream embodied.

Through books, classes, public speaking, support of other businesses and of course, training, Mr. Hernandez continues to influence public policy and improve this world by empowering people, disrupting organizational structures and providing expertise on interpersonal-relations issues. As a dog trainer, Mr. Hernandez seeks to work with both dog and owner by providing constructive insight, experience and expertise and never turning a case away no matter the difficulty of the situation. All attendees will receive an intimate knowledge of dog behavior, media perceptions of owners with aggressive dogs, verbal and nonverbal messages from both yourself and dogs, and techniques to successfully defend yourself during dog encounters and attacks. Hector's vision is to enable humans a safe means to protect themselves by presenting techniques based on empirical data.

**Terry A. Ward, Hubbell Power Systems – Manager Territory**

Terry has been with Hubbell Power Systems for just under 5-years as a Territory Manager for Wisconsin and the UP of Michigan. He has 25 years in the utility industry including just over 20 years in utility distribution

Hubbell Power Systems, Inc. (HPS) manufactures a wide variety of transmission, distribution, substation, OEM and telecommunications products used by utilities. In

addition, HPS products are used in the residential construction, transportation, gas and water industries. Products include construction and switching products, tools, insulators, arresters, pole line hardware, cable accessories, test equipment, transformer bushings and polymer precast enclosures and equipment pads.

**Hermon Hardy, Hubbell Power Systems – Manager Training**

Hermon has been with Hubbell Power systems for 8 years as a Demonstrator / Trainer. He has over 30 years of experience in the Utility Industry including: 6 years with Kansas City Power & Light Co (KCP&L) as a Troubleshooter, 8 years with Pacific Gas and Electric Company (PG&E) as a Transmission Foreman and 5 years with Par Electric Contractors in Distribution Services

**Shane Urness, Age 35, originally from Mondovi, WI.**

Discusses the consequences of drinking and driving, citing his own personal experience.

**Christine Smith – We Energies**

Senior Investigator, Revenue Protection

Christine has been a Revenue Protection Investigator at We Energies for the past 19 years. Prior to her employment at We Energies she was a Police Officer for the City of Madison, Wisconsin.

**Aaron Ranallo**

Investigator for Eau Claire County Sheriff's Office Central Drug Task Force. Aaron investigates drug trafficking and manufacturing in Chippewa Valley. He has been with Eau Claire County Sheriff's Office for 10 years and a part of the task force for 5.5 years. Aaron will discuss drug trends and suspicious behavior line personal should be aware of.

If you should have any questions pertaining to this program, please contact Steve Knudsen, CLCP, Manager, Safety (Distribution Cooperatives), at (608) 780-2113.

# KEY PERSON WORKSHOP

March 27-28, 2019

## REGISTRATION FORM

The Metropolis  
Eau Claire, Wisconsin

Name of Utility: \_\_\_\_\_

Person Completing this Form: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Name**

**Job Classification**

_____	_____
_____	_____
_____	_____

**Registration Fee:** \$175:                      Number Attending \_\_\_\_\_ x \$175 = \_\_\_\_\_.

**Send Registration Form To:**

Dairyland Power Cooperative Safety  
& Security  
3200 East Avenue South  
La Crosse, WI 54602-0817

**or**

email to [safetydept@DairylandPower.com](mailto:safetydept@DairylandPower.com)

**Send Payment To:**

Dairyland Power Cooperative  
NW6004  
P.O. Box 1450  
Minneapolis, MN 55485-6004

**Registration Deadline:** Friday, March 15, 2018

**Room Reservations:** A block of rooms has been reserved under Dairyland Power at a rate of \$79.00 + tax. Please make your own room reservation by calling the Metropolis Resort at 844-855-2724. *Deadline for making a room reservation is Wednesday, February 27, 2019.*